

Kegel Centre of Excellence program

The Kegel Centre of Excellence program has been implemented to assist bowling centres to achieve and maintain a high standard of lane conditions. The sport of bowling benefits from the provision to bowlers of lane conditions which are fair and playable.

The major keys to fair and playable lane conditions include the use of a lane conditioning machine that is well tuned and maintained, the use of lane conditioners and cleaners that are specially formulated for the purpose, lanes that are within the mechanical tolerances as laid down by the various sanctioning authorities, properly trained and knowledgeable staff and suitable atmospheric conditions within the centre (temperature, humidity and airflow).

The Kegel Centre of Excellence program has both benefits and responsibilities for the bowling centre as well as for Kegel Australia. The following is an outline of those benefits and responsibilities which form the terms and conditions of the agreement.

TENPINTEC as Kegel Australia agrees to:

- Provide Kegel products and spare parts at a 10% discount to the List Price at the order date
- Provide phone support as required (office hours)
- Provide training at a 10% discount to the normal fee
- Provide advice on lane conditioning patterns
- Provide Kegel Centre of Excellence stickers and signage for display in the bowling centre
- Arrange to automatically ship Kegel products to the bowling centre in the quantity and to the schedule as agreed between Kegel Australia and the bowling centre

The bowling centre, as a Kegel Centre of Excellence, agrees to:

- Use exclusively a Kegel lane conditioning machine
- Keep the Kegel lane conditioning machine properly maintained and well tuned
- Provide staff with proper training in the operation and maintenance of the lane conditioning machine
- Use only Kegel lane conditioners, lane cleaners, consumable products and spare parts
- Keep stock of and have on display for sale a minimum agreed amount of all Kegel pro-shop products
- Purchase Kegel products and parts from the authorized Australian Kegel distributor (Tenpintec)
- Keep the bowling lanes in a condition that passes the standards of the official sanctioning body

I/we agree to the terms and conditions as outlined above.

On behalf of (Bowling Centre)

Name

Signature Date/...../.....

On behalf of Kegel Australia

Name

Signature Date/...../.....